

Head of Policy & Partnerships

Location:	Flexible
Salary:	£45,000 - 55,000 p.a.
Start:	Flexible
Duration:	Permanent, full time
Region:	International

NatureMetrics is a UK-based start-up at the forefront of a global revolution in biodiversity assessment. We are seeking applications from individuals with international biodiversity expertise, a strong network within the private sector and NGOs, and the vision to understand how we can apply our technology to some of the world's most pressing biodiversity issues for the benefit of people, nature and the business.

NatureMetrics is bringing environmental DNA technologies to the frontline of environmental management around the world. We are a rapidly growing team of bright, enthusiastic individuals who are excited to be breaking new ground and bringing new tools to address one of the most pressing issues of our time. We take great pride in our work and are seeking new team members who will do the same.

Reporting to our Founder Dr Kat Bruce and working alongside our business development team, you will be responsible for the development and implementation of global projects and will work with multi-stakeholder groups to engage with policy development on the topic of biodiversity monitoring at national and international levels. You will develop key strategic partnerships and help secure funding for our most ambitious projects.

You will also work closely with the rest of our team. The location of the role is flexible but may involve travel. This is a role that carries a high level of responsibility. You will be comfortable working autonomously where necessary but must ultimately thrive as part of a team.

Familiarity with the tools we use (e.g. environmental DNA and metabarcoding) is helpful but not essential for this role since full training will be provided.

The full specification of this job role can be found below. To apply, please email us at careers@naturemetrics.co.uk including a CV **and covering letter**. There is no fixed deadline for applications, and the position will be held open until we find the right candidate.



Roles & responsibilities

General

- Work closely with our Founder Dr Kat Bruce to develop strategic partnerships with corporates, donors and NGOs to further our mission to apply our technology to have a positive impact on biodiversity while also growing our business
- Develop grant proposals and pitches to donors, corporates and banks to deliver our technology to further their biodiversity goals
- Represent NatureMetrics in key global policy forums to further the uptake of new technologies for improving biodiversity target setting and monitoring at all levels (global, national, local, corporate, investor etc)
- Run workshops for stakeholders and provide training on how DNA-based tools can be integrated into monitoring strategies to complement other tools
- Work with the wider business development team within NatureMetrics to develop opportunities with our largest clients operating internationally
- Represent NatureMetrics in key multi-stakeholder projects, including elements of project management, fundraising, policy advocacy, technical input
- Help to draft white papers on policy relating to biodiversity targets and monitoring and work with our communications team to produce materials for events and briefings
- Build strong relationships with partners, collaborators and clients in key focus countries
- Engage closely with the wider team to stay up to date with products and capabilities



Person Specification

<p>Education & qualifications</p>
<ul style="list-style-type: none"> • No specific level of education is required
<p>Specialist knowledge, skills & experience</p>
<ul style="list-style-type: none"> • A background in biodiversity science and conservation • Excellent communication and presentation skills in English • Demonstrated experience working with multi-stakeholder teams • A strong network within the field of biodiversity policy <p>It would also be an advantage to have:</p> <ul style="list-style-type: none"> • Fluency in languages other than English • Experience in corporate biodiversity strategy, ESG reporting and/or environmental impact assessment • An understanding of environmental DNA and metabarcoding and/or other 21st century bio-monitoring technology • Experience in science outreach activities and education
<p>Interpersonal & communication skills</p>
<ul style="list-style-type: none"> • Strong interpersonal skills are vital • Excellent presentation skills • Ability to cultivate strong and lasting relationships
<p>Additional requirements</p>
<ul style="list-style-type: none"> • All applicants are legally required to demonstrate the right to work/permission to work in the UK. If a work visa is required, we will provide the necessary support.



Terms and Conditions

Location
<ul style="list-style-type: none">NatureMetrics Ltd, CABI Site, Bakeham Lane, Egham, Surrey, TW20 9TY
Working pattern and hours
<ul style="list-style-type: none">The postholder is expected to work 40 hours a week Monday to Friday with core hours between 10am and 4pm. Flexible working can also be agreed with the management team
Length of appointment
<ul style="list-style-type: none">Permanent

